# Retirement plan services SIMPLE IRA Plus<sup>SM</sup>

Solution summary





## **SIMPLE IRA Plus:**

A new plan-level option for your small-business retirement plan practice

## We're here to help

Have questions about SIMPLE IRA Plus or other retirement plan solutions? Reach out to your retirement plan sales team at (800) 421-9900 or visit capitalgroup.com.

# Are you recommending another plan provider?

Plan outcomes are critically important. No matter which provider is chosen, consider offering your clients the award-winning

American Funds Target
Date Retirement Series.<sup>3</sup>

- **Opportunity:** Nearly 16 million U.S. companies are classified as small businesses.<sup>1</sup> 42% of small-business employees do not have access to a retirement plan to help them prepare for the future.<sup>2</sup>
- Solution: SIMPLE IRA Plus can provide you with yet another way to reach and serve even more employees and manage your small-business retirement plan practice. And it comes from Capital Group, home of American Funds, a plan provider and investment manager you already know and trust.

## Key benefits and features of SIMPLE IRA Plus include:

### A 401(k)-style experience at a SIMPLE IRA price

**SIMPLE IRA Plus** expands a traditional SIMPLE IRA program by offering 401(k) features – without the higher 401(k) price tag. These include:

- Select online enrollment capabilities
- Customizable fund menus comprised of American Funds, including the American Funds Target Date Retirement Series®
- A qualified default investment alternative (QDIA) that can help improve outcomes when participants don't select their investments
- Administration efficiencies, including plan-level reporting and online contribution submission

#### A practice-friendly model

**SIMPLE IRA Plus** makes it easier for you to build your small-plan practice. Enrollment is streamlined and more time-efficient. As a result, you may be able to help more clients without putting a strain on your business model.

### Transparent, flexible service pricing

**SIMPLE IRA Plus** offers a service fee structure that your clients can easily understand. Depending on the broker-dealer, the program is available in class R-3 shares for commissionable business and class R-5E shares for fee-based business.

Investments are not FDIC-insured, nor are they deposits of or guaranteed by a bank or any other entity, so they may lose value. Investors should carefully consider investment objectives, risks, charges and expenses. This and other important information is contained in the fund prospectuses and summary prospectuses, which can be obtained from a financial professional and should be read carefully before investing.

<sup>&</sup>lt;sup>1</sup> Number of U.S. businesses with 99 or fewer employees. North American Industry Classification System, October 2021, naics.com/business-lists/counts-by-company-size/

<sup>&</sup>lt;sup>2</sup> As of March, 2021. "Employee Benefits in the United States News Release," U.S. Bureau of Labor Statistics, September 23, 2021. For financial professionals, third-party administrators and institutional consultants only. Use of this single sheet is subject to approval by your home office.

## Compare the features and benefits of our small business retirement solutions

	SIMPLE IRA	SIMPLE IRA Plus	401(k)
Service model	<ul> <li>Financial professional provides individual advice on investment selection</li> <li>Trading may be done by the participant and, at the participant's request, by the financial professional</li> </ul>	<ul> <li>Financial professional serves the plan, with access to plan-level reports, and may provide general education and enrollment guidance to participants</li> <li>All trading done by the participant</li> </ul>	<ul> <li>Financial professional serves the plan with access to plan-level reports, and may provide general education and enrollment guidance to participants</li> <li>All trading done by the participant</li> </ul>
Pricing	<ul> <li>A one-time \$10 setup fee and \$10 annual fee per participant</li> <li>Pricing varies by plan size (A share breakpoints), sequencing of investments and share class (A, C or F-2)</li> <li>A and C shares for commissionable models (A shares for non-levelized compensation)</li> <li>F-2 shares for fee-based models</li> </ul>	<ul> <li>A one-time \$25 setup fee and \$25 annual fee per participant</li> <li>R-3 shares for commissionable models, and R-5E for fee-based models</li> <li>Levelized compensation</li> </ul>	<ul> <li>Recordkeeping and, depending on the plan, third-party administrator fees paid by plan and/or participants</li> <li>All R shares available, depending on plan type</li> <li>Levelized compensation</li> </ul>
Investments	All American Funds (except tax-exempt funds), including the American Funds Target Date Retirement Series	Customizable fund menus comprised of American Funds (except tax-exempt funds), including the American Funds Target Date Retirement Series	Customizable fund menus comprised of American Funds (except tax-exempt funds), including the American Funds Target Date Retirement Series and may include fund options from outside investment managers
Plan default investment option	A plan default investment option is not available	A qualified default investment alternative (QDIA) is available	A qualified default investment alternative (QDIA) is available
Enrollment	Financial professional facilitates enrollment for each participant	Select online enrollment capabilities and simplified enrollment forms to streamline the enrollment process	Online and automatic enrollment, depending on solution and plan document
Maximum participant contributions	\$14,000 (\$17,000 if age 50 or older)	\$14,000 (\$17,000 if age 50 or older)	\$20,500 (\$27,000 if age 50 or older)
Employer contributions	Mandatory; either:  Dollar-for-dollar match of up to 3% of compensation,* or  Non-elective contribution of 2% of contribution for all employees <sup>†</sup>	Mandatory; either:  Dollar-for-dollar match of up to 3% of compensation,* or  Non-elective contribution of 2% of contribution for all employees†	Discretionary, except for plans that qualify for a safe harbor
Maximum contributions (employer and employee)	\$28,000 (or \$34,000 with catch-up contributions) <sup>‡</sup>	\$28,000 (or \$34,000 with catch-up contributions) <sup>‡</sup>	\$61,000 (or \$67,500 with catch-up contributions)
Plan testing and reporting	None	None	Multiple tests (nondiscrimination, coverage, etc.), including Form 5500, may be necessary, depending on type and/or size of plan

<sup>\*</sup> Matching contribution may be reduced to a minimum of 1% for two of every five calendar years.

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<sup>&</sup>lt;sup>†</sup> Compensation on which the employer calculates the 2% contribution is limited to \$305,000 for 2022.

<sup>\*</sup> Maximum based on employer matching contributions of 3%, for participants earning at least \$466,667 annually (\$566,667 when the maximum catch-up amount is included).

<sup>&</sup>lt;sup>3</sup> Seven American Funds target date funds won Refinitiv Lipper Fund Awards for periods up to 10 years. The Refinitiv Lipper Fund Awards are based on the Lipper Leader for Consistent Return rating, which is a risk-adjusted performance measure calculated over 36, 60 and 120 months. The fund with the highest Lipper Leader for Consistent Return (Effective Return) value in each eligible classification wins the Refinitiv Lipper Fund Award. For more information, see lipperfundawards.com. Although Refinitiv Lipper makes reasonable efforts to ensure the accuracy and reliability of the data contained herein, the accuracy is not guaranteed by Refinitiv Lipper. The 2022 Refinitiv Lipper Fund Awards were awarded on March 10, 2022, and were based on Class R-6 shares for the three-, five- or 10-year periods ended November 30, 2021. Lipper Fund Awards from Refinitiv © 2022 Refinitiv. All rights reserved. Used under license.